## **INDUSTRIAL DEVELOPMENT ROADMAP**



#### 1. INDUSTRY SNAPSHOT

**53%** 

2023

of GDP in

8% Production and Manufacturing

Workforce in **Primary Sector** 

**15%** of GDP



#### Structural Imbalance

Tertiary sector contributed to 55.49% of GDP with 8.61% growth rate. While, secondary sector contributed to 29.55% OF GDP with -0.03% growth rate in 2023.



To build a green, inclusive, and sustainable industrial ecosystem that drives long-term economic transformation while remaining deeply rooted in the country's Gross National Happiness principles.

#### 2. STRATEGY

**Mission** 

To enable resilient industrial growth through strategic policy support, infrastructure and investment facilitation, development, technology adoption, optimization, and job creation rooted in sustainability and social equity.

## 3. EXPECTED OUTCOMES BY 2035



Diversified, Value-Added, Resilient Industrial Economy

12%

Production and Manufacturing



dustrial Jobs

Inclusive, High-Quality, and **Future-Ready Employment** 

Youth, Women, and Rural Workers

TVET Alignment and Emerging Industrial Needs

**Private Sector as Principal Engine of Industrial Growth**  Pvt. Sector

Jobs

BTN 300bn In Domestic and FDI



Access to Affordable Finance **Business Development** Services, and Markets

**CSMIs as Drivers** of Grassroots **Prosperity** 

**Spatially Balanced, Regionally Equitable Industrial Development** 

Industries Outside Thimphu and Chukha

**Regional Industrial Clusters** 

**World-Class Industrial Infrastructure and Convergent Support Ecosystem** 



Integrated Green Industrial Parks



Operationalize National Single Window, Dry Ports, and Trade Hubs

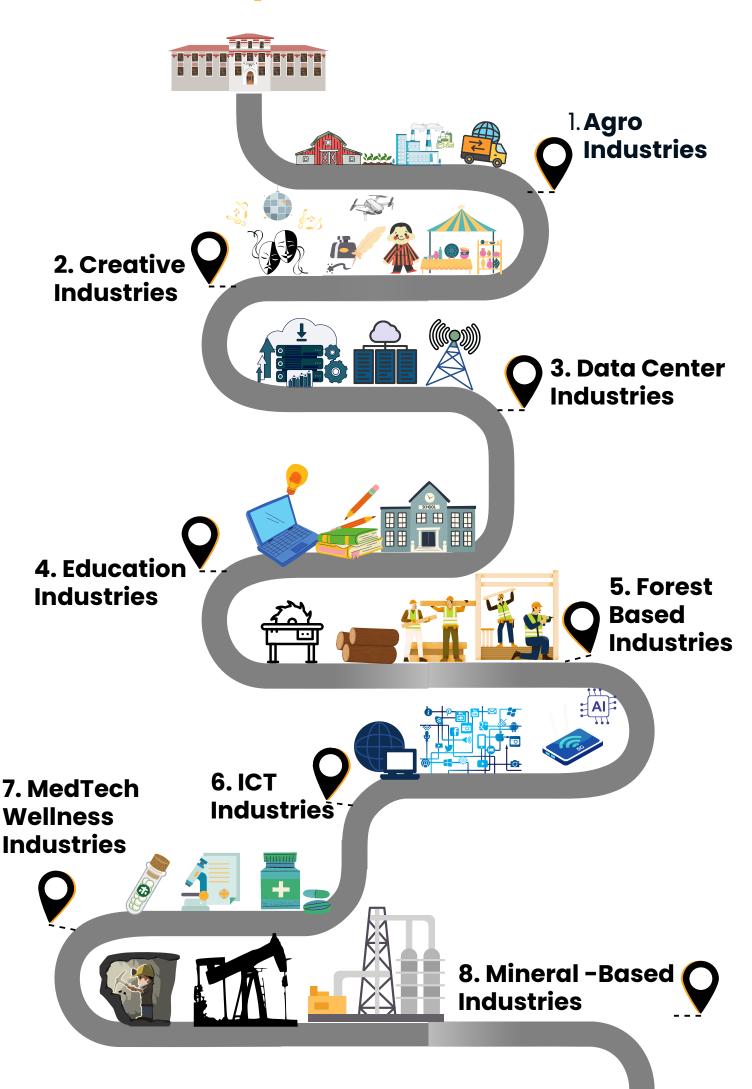


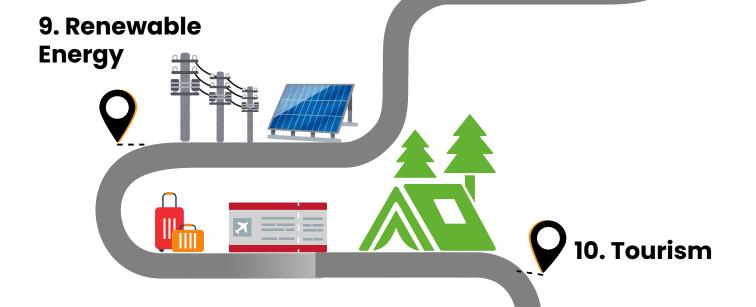
Build Strong Linkages between Industry, Agriculture, Tourism, and Education/TVET

# INDUSTRIAL DEVELOPMENT ROADMAP



### **10 Priority Sectors**







# INDUSTRIAL DEVELOPMENT ECOSYSTEM

## Landscape

>95% CSIs



Turnover by Large Firms

Early focus: Cement, ferrosilicon, agro-processing,

wood, and handicrafts

Industrial hubs: Phuntsholing, Samtse, Samdrup

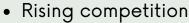
Jongkhar

Shaped by Gross National Happiness (GNH)

# Strategic **Q**Positioning

- Location: Between India and China
- Resources: Clean energy & biodiversity
- Hydropower
- Stable Governance
- Clean Brand
- CSIs
- Regional access
- Green Industry
- Trade Integration
- Smart Infrastructure
- FDI
- Global Trends

- Skills Mismatch, Policy Inconsistency
- SOE Dominance
- Import Reliance



- Policy Delays
- LDC Graduation
- Infrastructure Gaps

#### **Strategic Interventions**

## Policy, Regulatory, and Institutional Reforms



W

- 1. Establish Industrial Development Finance Facility (IDFF).
- 2. Expand Affordable Financing Access through Sector-Specific Credit quotas and Strengthened Financial Literacy Services.
- Implement Strategic Investment Promotion Programs.
- 4. Introduce Targeted Fiscal Incentives for Industrial Growth.
- 5. Create Collateral-Free Credit Guarantee Scheme.
- 6. Reform SOEs for Private Sector Participation.

- 1.Adopt the Industrial Development Roadmap.2.Establish High-Level Coordination Body:
- Inter-Ministerial Industrial Development
  Committee (IDC)/Empower the EDB.
- 3.Digitize and Streamline Industrial Licensing through IBLS, AI Compliance Checks, and clear TATs.
- 4.Improve the Regulatory Predictability Framework and Stakeholder Engagement.
- 5.Modernize e-payment and Cross -Border Digital Transactions.
- 6.Extend Land Lease Tenure (60-99 years) for Strategic Investments.
- 7. Finalize Doubtle Taxation Avoidance Agreements
- 8. Sign Mutual Recognition Agreements

# B

# Financing, Investment, and Private Sector Enablement

#### 1.Promote High-Potential Industrial Sectors based on Comparative Advantage and

- Global Demand.
  2.Integrate Tourism and CSIs.
- 3.Implement Import Substitution and Domestic Value Addition Strategy.
- 4. Support CSMIs Productivity and Scalability.
- 5. Foster Industry-Academia Collaboration for Innovation and Product Development.





- Develop Integrated Industrial Parks, Internal Transport Networks, Dry Ports, and Multimodal Logistics Hubs.
- Expand Energy Generation and Grid Reliability.
- 3.Develop Green Industrial Standards

Return Migration Program



Industrial Infrastructure, Energy, and Logistics

## Technology Adoption

- E
- 1.Industrial Tech Upgrade and Innovation Support Programs through Tech Audits and Awareness Promotion Programs.
- 2.Launch Awareness Campaign on Industry 4.0 Tools.
- 3.Integrate Digital Skills in TVET Curriculum.
- 4. Facilitate Global Partnerships.





Human Capital and Skills for Industry



## **AGRO INDUSTRIES**

#### **GDP Contribution** 6.57% in 2023 Crops

Livestock





Small landholdings, low mechanization, labour shortages, postharvest losses, poor infrastructure, high input costs, weak agroprocessing, regulatory hurdles, and export market dependence.

### 13<sup>th</sup> FYP Goal



- High rural engagement & labor availability
- Diverse agro-ecology, organic-friendly terrain
- Strong "Brand Bhutan" for premium markets
- Supportive policies on food security & self-reliance
- Rich traditional knowledge & sustainable practices
- Rising demand for local agro-products
- · High costs, low productivity, outdated practices
- Poor infrastructure & cold chain gaps
- Limited land for commercial farming
- Weak institutional coordination & extension support
- Shortage of skills, inputs, finance & R&D
- Complex, slow regulatory processes
- Urban markets (Gelephu Mindfulness) City, border towns)
- Export potential: organic, herbal, GIcertified goods
- · Agri-tech, climate-smart farming, protected cultivation
- Branding, value addition, eco-labeling
- Agro-tourism & youth-led agripreneurship
- Access to carbon credits & green finance
- Cheap imports & input dependency
- Youth migration, rural labor shortage
- Climate risks & wildlife-related crop loss
- Regulatory unpredictability & market shocks
- Unsustainable land use & ecosystem degradation



To catalyze sustainable and inclusive growth of Bhutan's agricultural sector by maximizing productivity, enhancing value addition, and expanding market access, thereby transforming farming into a vibrant, climate-resilient, and economically rewarding pillar of national development.

## **Expected Outcomes by 2035**







BTN 10bn BTN 70bn

50% **~** <10%

GDP Contribution

Productivity and Food Security

Agri-Exports

Crop Yield

Post- Harvest Vegetable Losses

**Imports** 

30%

5000+

**Value Addition** 

 Processing **Units** 

Value-Added **Exports** 

Jobs



**Market Diversification** 

# IDR

## AGRO INDUSTRIES

#### **Strategic Interventions**

#### Policy and Regulatory Support



- Identify and Zone Potential Areas for Large-Scale Farming.
- 2. Facilitate Access to Secured Land Leases.
- 3. Provide Extension Services.
- 4. Promote High Impact Crops and Livestock.
- 5. Promote Contract Models.

#### Promotion of Cooperatives/Group Farming on Government Forest



- 1. Promote and Expand Environmentally Controlled Vertical Farming Systems.
- 2. Tackle Land, Water, and Climate Constraints
- 3. Promote Hydroponics and Aeroponics
- 4.Use Smart Tech and Renewable Energy
- 5.Enable Year-Round High-Value Crop
  Supply

#### **Facilitating Land Lease**



- 1.Develop Structured Foreign Labour Programs
- Introduce Authorized Licensed Agents for Recruitment, Compliance, and Management.

## Industry Diversification and Global Integration



- 1.Establish Cold Storage and Warehousing.
- 2.Improve Agro-Logistics and Rural Connectivity.
- 3. Expand and Invest in Climate-Resilient Irrigation Systems.

#### Market Linkages and Market Support



- 1.Conduct Targeted Training Programs
- 2.Offer Modular Learning for Value Chain and Modern Machinery Handling
- 3. Promote Youth Entrepreneurship
- 4.Train on National and International Standards and Certifications

- 1.Review Existing Legal Frameworks
- 2.Develop Product-Specific Agro-Processing Standards
- 3. Review and Streamline FDI Regulations



## Promotion of Commercial Farming

- 1. Identify Government Forest Land in 8
  Dzongkhags (Chukha, Dagana, PemaGatshel,
  Samdrup Jongkhar, Samtse, Tsirang,
  Wangdue, and Zhemgang.
- 2.Facilitate Land Access and Reallocate Land from Inactive Users
- 3. Production Focus: Chilli, Onion, Tomato for Lean Season
- 4.Link to Schools and Gyalsung Feeding Programs5.Enablers: Approvals, Roads, Cold Storage,
- Irrigation
  6. Support Training Cooperatives/Groups
- 7. Fixed Price Procurement



## Promotion of Vertical Farming

- 1. Identify Zones for Large Scale Farming
- 2. Facilitate Land Lease and Technical Support
- 3.Streamline Leasing Protocols



#### **Agri Labour Shortage**

- 1. Strengthen Bhutan's Organic Certification System.
- 2.Conduct Markete Studies and Facilitate Trade Agreements.
- 3. Promote Processing of Raw Organic Produce into Value-Added Products.
- 4. Support Establishment of Organic Agro-Processing Units.
- 5. Develop Global Branding Strategies for Bhutanese Organic and Processed Food Products.



## Infrastructure and Logistic Enhancement

- Strengthen Linkage between Farmers,
   Cooperatives, Processors, and Markets.
- Enhance Export Market Linkages through Trade Agreements and MoUs.
- 3.Enhance Modern Marketing Tools.
- 4.Explore Markets beyond India and Bangladesh.



Capacity Building



## AGRO INDUSTRIES

#### **Strategic Interventions**

#### **Technology Adoption**



- 1. Adopt Tech Transfer Partnerships for Efficient Agro-Processing.
- 2. Strengthen R&D Center for Agro-Processing.
- 1. Develop Strategic Branding Interventions and Standards..
- 2. Enhance Awareness on GI and Branding.
- 3. Register and promote GI products (red rice, cordyceps, local spices, etc.).
- 4.Ensure compliance with international labeling and packaging norms.



#### Establishing Agro-Based Hubs for Value Addition



- 1. Develop Regional Agro-Processing Hubs with Shared Facilities for Drying, Packaging, and Processing.
- 2.Develop Special Agro-Industrial Zones
- 3.Identify Sites for Agri-Food Eco-Hubs in Four Regions
- 4.Integrate Special Agro-Industrial Zones with Hubs
- 5.Incentivize Agro-Firms and Support Processing



## Promotion and Development of Agro-Based Value Addition Industries

- Potential Agro Industries and Products: Vegetables, Cash Crops, Grains, Fruits, and Livestock Products.
- 2. Prioritization will be based on Agro-Ecological Suitability, Market Demand, and Potential for Value Addition.
- 3. Promotion of industry-specific value chains/ specific agro-based value addition industries:
  - o Potato-Based Industries
  - Mushroom-Based Industries / Mushroom Spawn and Raw Material Production
  - o Groundnut Production and Value Addition
  - o Ginger and Turmeric production and Value Addition
  - o Fruit-Based Industries
  - Seed Oil Industries
  - Organic-Based industries (Bio-fertilizer productions Industries, Oganic seed production and Organic Processing units).



## **CREATIVE INDUSTRIES**

#### 5 Creative **Industries**

#### Film, Music, Animation, Digital Content Creation, Over-the-Top (OTT)

- Rich culture & storytelling potential
- Youth interest & digital adoption
- Gov't support (tax holidays, incentives)
- Strong local talent & diaspora demand
- Cultural preservation via creative sector
- Global demand for cultural content
- Synergy with tourism, Brand Bhutan & GNH
- Monetization via OTT, TikTok, YouTube
- Job creation & digital tool accessibility
- International collaborations

- Limited data, training & infrastructure
- Small market, low exports
- Weak IP enforcement & financing gaps
- Poor FDI presence & internet issues



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- IP violations & online abuse
- Cultural constraints on expression
- Dominance of global content & Al disruption
- Tech and e-payment gaps
- STEM preference over arts

2. Strengthen IP Rights Laws

Organizations (CMOs)

5. Promote FDI Opportunities

Regulations

Monetization

Institutions

System

3. Establish Collective Management

4. Review National Filming Rules &

6.Develop Film Tourism Strategy/ Plan 7.Build Institutional Linkages for Creative

Fiscal Incentives

2. Creative Schools and Specialized

4. Resolve Payment Gateway Issues

3. Support Formation of Industry

Investment, Taxes, and

1. Fully Equipped Creative Hubs in Key Cities

Associations and Sector-Specific Groups

5. Build Centralized Creative Industry Data



To transform Bhutan's creative industry into a dynamic engine of economic growth, job creation, and innovation through strategic investment, cultural branding, and global integration.

### **Expected Outcomes** by 2035



Jobs



5-6%



Creative Hub and Collective Management Organization

#### **Strategic Interventions**

## **Policy and Regulatory**



- 2. Tax Reform for Small Businesses
- 5. Creative Industry Development Fund
- 6. National Creative Awards

- 1. Review and Align FI for Creative Needs
- Targeted Time-Bound Tax Exemptions for Co-Productions, Equipment Imports, and Training Investments
- 4.Low Interest Loans and Equity Based Financing

#### Infrastructure and **Logistics Enhancement**



- 1. Sensitization **Programs** for Creative **Industries Promotion**
- Entrepreneurship 2.Structured Training Program
- 3. Skilling and Upskilling Programs
- 4.TVET Strengthening and Partnerships with Foreign TVET Institutions
- 5.Increase Undergraduate Scholarships
- 6. Structured Mentorship Programs

## **Technology Adoption**



1.Digital Infrastructure Enhancement for Seamless Online Market and Streaming

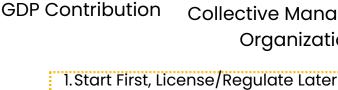
**Capacity Building** 

- 2. AI Tools for Content Creation and Curation
- 3.Leverage Social and Digital Media

- 1. National Branding Strategy for Bhutanese **Creative Products**
- 2.Hand-Holding Approach for Export-Ready Industries
- 3. Regular National Events and Festivals
- 4. Participations in International Festivals, Conferences, and Roadshows



**Branding, Market Linkages and Support** 





## **DATA CENTER INDUSTRIES**

**Economy GDP** Contribution

Digital 3.03% 2.93% 2022

13th FYP 2023

**USD 300 million** 

5% of GDP

- Abundant renewable hydropower (36,900 MW potential).
- Carbon-neutral branding for sustainable hosting.
- Cool climate reduces energy costs.
- Strong government ICT support.
- Stable, peaceful, and low-corruption environment.
- STEM and R&D focus for digital talent.
- Strategic location near South Asia's big markets.
- Limited internet bandwidth (84 Gbps) existing vs. 100+ Gbps needed).
- Single point of failure via Siliguri internet corridor.
- 550/Mbps (Nu. High internet cost existing).
- High logistics cost, no port, difficult terrain.
- Limited skilled workforce and brain drain.
- No dedicated data center policy.
- Seasonal power variability and limited substations.
- Small domestic demand.

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- Niche for green, sustainable data hosting.
- FDI potential via incentives and tax waivers.
- Digital economy growth (e-commerce, fintech, GMC).
- Satellite and submarine connectivity options.
- Supportive STEM pipeline.
- Tough competition (India, Singapore, China).
- Climate change risks to hydropower.
- Cybersecurity gaps.
- Infrastructure bottlenecks.
- power demand may Rising strain hyperscale supply.



To position Bhutan as a green and eco-friendly destination for technology investments, and establish world-class data center infrastructure that drives inclusive economic growth, fosters digital innovation, and supports a technology-driven knowledge society, aligning with GNH and global sustainability trends.

**Expected Outcomes** by 2035



GDP Contribution

50 - 100 MW

FDI Hyperscale Data Center Worth USD 450 mn

#### **Strategic Interventions**

## **Policy and Regulatory**



- 1. National Data Center Strategy
- 2.Data Protection Laws
- 3. Regulatory Processes for Data Center Licensing
- 4. Sandbox Regulations for Hyperscale FDI Data Center
- 5.FDI Regulations and Landlease Period Review
- 1. Access to Submarine Cable
- 2.Leasing of IPLC of Minimum 100GPs Bandwidth and Scalability
- 3. Redundancy in International Internet Gateway
- 4.Energy, Stable Grid, and Availability of **High-Load Substations**
- 5. Redundancy in Power Supply
- 6. Special Data Center Zones in Central and Eastern Bhutan
- 7. Domestic Fiber Optic Connectivity Strengthening and Redundancy
- 8. Affordable International Gateway **Bandwidth Costs**



Infrastructure and **Logistics Enhancement** 

#### Investment, Taxes, and **Incentives**



- 1.Import Duty Exemptions for Essential Equipment
- 2.Performance Based Tax Incentives
- 3.Incentives for using Renewable Energy and Green Cooling Tech



- **TVET Programs**
- 3. Skills and Knowledge Transfer
- 4.Internships
- 5.International Expo Participations

2. Skill Based Training and Upskilling

- 6. Continuous Capacity Building Programs
- 7. Research and Innovation Labs
- 8.Industry Academia Linkage



apacity Building



# **EDUCATION INDUSTRIES**

#### Domestic Landscape

<50%

Domestic Tertiary Education

## 95% in Public Insitutions

Low Private Participation

#### Missed FDI Oppurtunities

- GNH-guided holistic education
- Strong political support and public investment
- Improved access and literacy
- English-medium, safe learning environment
- Rising interest in specialized/STEM/vocational fields
- Limited tertiary intake (<50% of graduates absorbed)
- Few private or international institutions
- Low FDI due to unclear policies/guidelines
- Skills mismatch with market needs
- Bureaucratic delays and regulatory gaps

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- Position as a regional education hub
- High youth demand for diverse learning paths
- FDI and international university partnerships
- Niche academies (arts, sports, ICT, etc.)
- Growth in online/blended learning and PPPs
- Student outmigration and brain drain
- Regional competition
- Poor quality control risks private sector credibility
- Policy inconsistency and weak accreditation systems



To transform Bhutan into a globally recognized hub for inclusive, holistic, and value-based education that fosters innovation, creativity, and future-ready skills; fully meeting domestic demand and attracting international students through excellence in niche disciplines, while contributing meaningfully to economic diversification and growth.

## **Expected Outcomes by 2035**



20%

Private Sector Participation in Tertiary Education



GDP Contribution



High School Graduates in Domestic Institutions

#### **Strategic Interventions**

Policy and Regulatory
Support



- 1. Single Window Clearance Platform for Educational Institution Registration
- 2.Regulatory Framework, Guidelines, and Standards.
- 3. National Education Conservation Policy
- 4. National HRD Masterplan/ Framework
- 1.Sector-Specific Institutions through PPPs
- 2.National Rankings/Award Program for Private Institutions
- MoUs with Foreign Institutions for Co-Branded Progams
- 4. Global Partnerships



Infrastructure and Logistics Development



- 1. Shared Facilities System
- 2. Quality Digital Technologies

1. Annual Education Fairs
2. Education Export Strategy



Market Linkages and Support

Branding



1. National Education Brand with GNH Focus2. Niche Destination Marketing for Holistic,Wellness- Centres, and CreativeEducation Destination



## **FORESTRY-BASED INDUSTRIES**

#### Landscape

#### 2.68 hectares

**Forest Cover** 

32.01%

2.48%

624 **Forest** 

Coniferous **Forest** 

GDP in 2023

**Industries** 

- 70% forest cover; renewable, sustainable resource
- 624 existing forest-based enterprises
- Strong environmental policy backing
- Adequate 3-phase electricity for processing

- Industrial hubs
- Export to niche markets
- Waste-to-product industries
- · Carbon credits,
- Government procurement and market integration
- Rural job creation

- Strict harvest limits (2%), outdated tech
- High costs, low scale, poor productivity
- Limited domestic demand
- Wasteful production, low by-product
- Poor rural infrastructure
- No standardization
- High equipment costs



- Regional competition
- Tech acquisition barriers
- Climate risks, and weak R&D
- Poor international visibility
- Risk of overharvesting



To develop a competitive, innovative, and sustainable forestry-based products industry that adds high economic value, promotes green jobs, and contributes to Bhutan's climate goals while ensuring the sustainable use of forest resources.

## **Expected Outcomes by 2035**





BTN 3 bn

Jobs

**GDP** Contribution Forestry-Based Product **Exports** 

#### **Strategic Interventions**

## **Policy and Regulatory**



- 1. Review Existing Policy and Regulatory Frameworks
- 2. Silvicultural Management Practice Adoption
- 1. Cable Logging Systems Deployment
- 2. Processing Infrastructure Capacity Enhancement



## **Enhancing Productive**

#### **Strengthening Forestry-Based Product Value Chain**



- 1. Promotion of Modern Furniture Making, Herbal Products, Bamboo and Cane **Products**
- 2.Development of Industrial Forests
- 3. Waste and By-products Capitalization
- 4. Integrated Forestry Product Cluster Development
- 5. Optimize Forest Resource Management

#### **Wood-Based Industries**

- 1. Engineered Wood Industries
- 2. Woodcraft and Handicraft
- 3. Wood Energy Industries

#### Non-Wood-Based Industries

- 1. Cane and Bamboo Manufacturing
- 2.Essential Oil Industry
- 3.Incense Manufacturing Industry



## **Promotion and Development** of Forestry-Based Value-Added Industries

#### Infrastructure and **Logistics Enhancement**



- 1.Increase Timber Production and Access 2.Enhance Transport and Logistics Support
- 3.Strengthen Industrial Infrastructure
- 1.Holistic Training and Skills Development **Programs**
- 2. Review Foreign Workers Allowance for **Industry Needs**
- 3. Promote Advanced Wood Processing Tech
- 4. Adopt CNC





- 1. Strengthen Market Information 2.Create Local Market
- 3. Strengthen Standards and Certification
- 4.Initiate GI Application Processes
- 5. Strengthen "Grown in Bhutan" and "Made in Bhutan" initiatives



## ICT INDUSTRIES

#### Landscape

2.93%

GDP in 2024

370,479

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Scalable, Low-Carbon

1% Engaged in **Pathway** 

- Strong govt support (Digital Strategy 2024, FDI Policy)
- Tax breaks & import duty waivers
- Green, ethical branding with GNH alignment
- Skilled, English-speaking, STEM-trained vouth
- Strategic location & favorable time zone
- Political stability & low-cost green energy
- Limited high-speed internet & high costs
- Small ICT workforce & low R&D investment
- Gaps in AI/ML/blockchain skills
- Poor global visibility, weak branding
- Limited partnerships & regulatory gaps
- Nascent startup ecosystem
- Rising global demand for ethical outsourcing
- · Niche appeal as green tech destination
- Tech parks, PPPs, and global certifications
- Innovation hubs & export potential
- Leverage carbon neutrality in global ICT markets
- Competition from India, Philippines, etc.
  - Al reducing low-skill BPO demand
  - Risk of brain drain & policy delays
  - Infrastructure gaps may widen rural exclusion
  - Lack of data protection frameworks deters investors



To establish a vibrant, competitive, and digitally inclusive ICT sector that drives innovation, economic diversification, and youth employment, while positioning Bhutan as a regional hub for digital services by leveraging its skilled workforce, enabling policies, and trusted international brand.

### **Expected Outcomes by 2035**

#### **USD 300 Mn**

**GDP** Contribution

5000

Jobs

10,000 Trained and

Certified

ICT Tech

**Pakrs** 

Regional
Digital Hubs

**Strategic Interventions** 

Policy and Regulatory Support



- 1.Data Governance Framework
- 2.Revising Qualification Criteria for International ICT Professionals
- 3.Eliminate Double Taxation on Dividends
- 1.ICT Investment Destination Rooted in GNH and Sustainability
- 2.Foster Strategic International Partnerships
- 3.Land for Digital Bhutan



**Promotion of ICT Sector** 

#### Infrastructure and Logistics Enhancement



- 1.Strengthen Digital Infrastructure
- 2. Enable Cross-Border Digital Payments

#### 1.Integrate AI and Emerging Technologies

- 2.Pilot AI and Automation in Key ICT Sub-Sectors
- 3. Dedicated Experimentation Space
- 4.National Strategy for Ethical AI and Emerging Tech



#### **Technology Adoption**

- 1.Build Competitive ICT Talent Pipeline
- 2.Integrate Coding and Digital Literacy in Formal Education
- 3. Facilitate Industry-Recognized
  Certifications and Global Partnerships
- 4.Engage with Impact Sourcing Servicing Providers (ISSPs)
- 5.Launch Industry-Led Internships/ Fellowships
- 6.Collaborate with Universities and Tech Firms for R&D





- 1.Launch Awareness Campaigns
- 2. Strengthen Trade Facilitations
- 3.Establish Robust PPPs



Market Linkages and Support

**Brand Bhutan** 



1.Create Bhutan Tech Brand

## **MEDTECH WELLNESS INDUSTRIES**

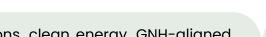
#### 4 Industries

Modern Medicine, Traditional and Herbal Medicine, Medical **Devices, CDMO** 



#### 215/600

Species used in Herbal and Traditional



- Strong regulations, clean energy, GNH-aligned care
- Rich biodiversity, institutional support, green branding
- "Clean pharma" & herbal exports
- CDMO, biotech, AI, telemedicine
- R&D via PPPs, wellness tourism, global naturals demand



High Import Dependency of Modern Medicine

- Weak R&D, MedTech, CDMO base
- High costs, import reliance, slow approvals
- limited global certification, FDI, overharvesting



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- Competition (India, China), climate risks
- · Policy gaps, slow cycles, limited scale

1. Accelerated and Streamlined Regulatory

2.Launch Green Lane Corridor for Traditional/

6. Time Bound Innovation Sandbox for R&D Projects

**Infrastructure and Logistics** 

8. Medicinal Plant Conservation Protocols and

1. Medicinal Plant Zoning (HAMP and LAMP Zones)

5. Develop Legal Cannabis Derivatives with IP and

6. Traditional Medicine Certification and Testing Hub 7. Promote Prototypes of Low-Cost Medical Devices

Value Chain Development

2. Develop Sustainable Cultivation Protocols

3. Pilot Units for Herbal Extracts, Powders, and

3. Standardized Licensing in Park and Hubs

4. Develop Niche Activity Guidelines 5. Blanket EC for Park and Hubs

7. Create National Digital Repository

**Enhancement** 

Packaged Productions

Safety Framework

4. Standardize Herbal Formulations



To develop a dynamic, inclusive, and sustainable health-based industrial sector that leverages Bhutan's natural heritage, traditional knowledge, and clean energy to drive economic diversification, innovation, and national well-being.

**Expected Outcomes** by 2035





**GDP** Contribution

**Approvals** 

Policy

**Herbal Products** 



**Export Revenues** 

1 Pharma Tech Industrial Park, 2 Herbal Hubs, and 6 MPUs

#### **Strategic Interventions**

## **Policy and Regulatory**



- 1.BFDA Testing and Quality Assurance Expansion
- 2. Pharma Tech Industrial Park Near GMC with 6 Clusters
- 3. Smart Cold Chain Logistics Linked to 4 Main Referral Hospitals
- 4. Establish MPUs in Bumthang, Tashiyangtse, and Gasa
- 5. Create Herbal Industry Clusters with Integrated MPUs

## Promotion of Industries/ Value Addition



- 1.Institutional Capability Enhancement for Certification and Export
- 2. Digital Trade Platform/Portal
- Local Medical Devices and Consumables

## 3.Local Procurement Mandate for EDL and

#### **Technology Adoption**



- 1. Modular Bootcamps and Certifications in GMP Herbal Production, API Basics, and AI for **Drug Discovery**
- 2. National Pharmaceutical Workforce **Development Program**
- 3. National Scholarships for R&D, Regulatory Science, Biomanufacturing 4.Community-Based Certifications for
- Collectors 5. Annual Trainings for Industries and
- Regulators



### **Capacity Building**

1.Blockchain for End-to-End Traceability

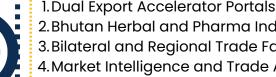
4. Pilot Industry 4.0 Tools in the Park and Hubs 5.3D Printing for Medical Device Innovation

6. Global Positioning and Indigenous Innovation

2. Protable Field-Tech for Herbal Zones 3. AI-Drive Biopharma Innovation Lab

through Blockchain and IP

- 2.Bhutan Herbal and Pharma Industry Forum
- 3. Bilateral and Regional Trade Facilitation 4. Market Intelligence and Trade Analytics Unit
- 5.International Branding Campaign



Support

**Market Linkages and** 

2. Unified Branding Architecture

1.GI Tagging for Bhutanese Botanicals

- 3. Wellness Tourism Cluster 4. Third-Party Global Certifications





## **MINERAL BASED INDUSTRIES**

#### Landscape

2.21%

342 GDP in 2023 Mineral

Industries



- Green energy, carbon-negative branding
- Low-cost electricity, rich industrial minerals
- Political Stability
- Established parks & infrastructure
- · Clean industrial profile for eco-export
- Limited finance access, small domestic market
- Weak logistics & border delays
- Heavy reliance on ferro alloys
- Short mining leases, rigid value-add rules
- FDI restrictions in captive mining
- Skills gap, outdated tech, poor value-chain mapping

 Value-added (cement, products

- engineered stone) Green processing & export branding
- Mineral-linked sectors (solar, electronics)
- Rare earth exploration & FDI with ESG safequards
- MSME crafts, product diversification
- Job creation, tech adoption, R&D, skillbuilding
- Commodity price swings, substitutes
- Policy inconsistency, export rejections

Environmental risks, regional competition

· Community pushback on mining



To foster a highly sustainable, technologically advanced, and economically vibrant mineral industry that responsibly harnesses Bhutan's geological endowment, including its unique capacity for clean power, to contribute significantly to the nation's high-income GNH economy while upholding environmental integrity, ensuring social equity, and promoting intergenerational well-being.

**Expected Outcomes** by 2035





45% Import Reduction USD 1.1 - 1.5 bn

synthetic

**USD 226.36 Mn** 

**GDP** Contribution

**Export Revenues** 

2-3 Advanced Mineral Processing Zones

#### Strategic Interventions

## **Policy and Regulatory**



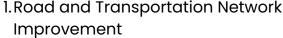
- Mines
- 2. Feasibility of Privatizing State-Owned

1.Integrated Clearance and Permit System

- 3. Review Electricity Tariffs
- 4. Subsidized MLR
- 5. Fiscal Incentives
- 6.Creditworthiness-Based Lending Scheme
- 7. Exploration Support for Private Sector

#### Promotion of Industries/ Value Addition

- 1. Key Mineral Identifications
- 2. Establish Mineral Royalty Investment Fund
- 3.Establish Value-Added Mineral-Based Industries
- 4. Promote Green Mineral Products
- Strategic Industrial Location



- 2. Operationalization and Expansion of Dry **Ports**
- 3. Strengthen Standards and Certification Infrastructure
- 4. Feasibility Study for Mineral Processing Zones
- 5. Trade Routes Enhancement

#### Infrastructure and **Logistics Enhancement**



- and **Energy-Efficient** 1. Adopt Green **Technologies**
- 2. Trade Facilitation System Improvement



#### **Technology Adoption**

#### **Capacity Building**



- Support Programs in TVET and Colleges 2. Strengthen Industry Associations
- 3.Long-Term Skills Development Plant
- 1.International Trade Fair Participation
- 2. Global Recognition and Credibility Programs
- 3.Leverage E-Commerce Platforms
- 4. Bilateral and Regional Trade Agreements
- 5. Enable Market Intelligence and Demand Forecasting
- 6.Leverage Bhutanese Embassies and Missions
- 7.Establish B2B Platforms





## **RENEWABLE ENERGY**

#### Landscape

32,600MW

Hydro Potential

12,000MW Solar Potential 800MW

GDP in 2023

BTN 4,260 Mn

**Royalty Revenues** 

**Increasing Energy** 

Wind Potential

- Abundant hydro & solar potential
- Strong government & policy backing
- Carbon-negative, clean energy branding
- Mature hydropower export market
- Affordable green electricity
- Diversification into solar, wind, biomass
- Carbon credits & green tech FDI
- Export to India/Bangladesh
- Energy storage & smart grid solutions
- Local RE manufacturing & services
- Sustainable tourism & PPPs
- Employment growth & skill development

- Overreliance on hydropower
- Limited energy storage & solar manufacturing
- Policy fragmentation & slow approvals
- High capital costs, limited financing
- Skills shortage in RE tech
- Grid access, land, and procedural constraints
- Weak market competition and price discovery
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- Regional solar competition (esp. India)
- Policy shifts in export markets
- Climate risks to hydropower (GLOFs, floods)

1. National Energy Policy Implementation

2.Streamline Investment Process Through

5. Institutionalize Public-Private Consultations

**Guidelines and Digital Platforms** 

4. Establish Grid and Tariff Framework

6.Standardize Project Development

7. Promote Solar Rooftop Adoption 8. Harmonize Agreement Templates

3. Reduce Bureaucratic Hurdles

- Economic/geopolitical shocks
- Cybersecurity vulnerabilities



By 2035, Bhutan will be a global leader in sustainable energy, harnessing its abundant renewable resources to achieve energy self-sufficiency, drive green industrialization, and emerging a key exporter of clean power and green technologies.

**Expected Outcomes** by 2035





**Renewable Energy** 

Procedures

**GDP** Contribution

10,000 MW 3000 MW

Hydro and Solar Capacity

#### **Strategic Interventions**

**Policy and Regulatory** 



- 2. Advance Energy Storage Solutions
- 3. Strengthen Transmission and Cross-Border Links
- 4. Facilitate Land Access
- Develop Solar Site Inventory

1.Enhance Grid Connectivity

#### Investment, Taxes, and **Financial Incentives**





- 2.Fiscal Incentives—Tax Rebates and Custom **Duty Exemptions**
- 3. Promote Innovative Financing Models

1.Establish Green Financing Facilities

- 1.Strengthen Institutions and National Capacities
- 2. Support Training and Capacity Building **Programs**
- 3. Facilitate Tech Transfer Agreements
- 4. Promote In-Country Training by Technical Instiutes

#### **Technology Adoption**



- 1.Establish Market-Based Platform for Power **Transactions**
- 2.Strengthen Role of DoE as the Central Authority for Power Systems and Energy Markets
- 3. Promote Cross-Border Electricity Trade
- 4. Support Establishment of Local Manufacturing Industries for Renewable **Energy Components**
- 5. Promote Local Maintenance Service Providers for O&M



#### **Capacity Building**

- 1.Establish Partnerships with International Research Institutions
- 2. Transfer of Knowledge and Best Practices
- 3.Encourage Integration of Hydropower Value Chain through Derivatives
- 4. Promote Green Hydrogen as Alternative Fuel for Transport Sector



Market Linkages, Support, and Renewable Energy

# **TOURISM**

#### Landscape 10% to GDP USD 29Mn

USD 345M in 2019

SDF Earning, 2024

50,000 Jobs

Across 7000 Establishments

- Cultural & Natural Riches: Unique heritage, pristine nature, and protected ecosystems.
- High-Value Positioning: GNH philosophy & low-volume tourism create a premium brand.
- Ecotourism Potential: Award-winning conservation and diverse ecosystems.
- Geographic Spread: Untapped regions beyond western Bhutan offer growth potential.
- Regional Gaps: Uneven tourism distribution and poor infrastructure in non-western areas.
- Human Resource Shortage: Skills gaps and brain drain impact service quality.
- Poor Coordination: Weak alignment across public/private/NGO stakeholders.
- Cost & Access Barriers: High SDF, limited air routes, and remote accessibility deter travel.

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• Product Diversification: Events, festivals, and

Digital & Niche Tourism: Wellness, spiritual, and conscious travel markets.

year-round experiences across regions.

- Private Investment: Clearer policies can boost ecotourism and innovation.
- Community-Based Tourism: Empower locals, preserve culture, and ensure equitable benefits.
- Global Volatility: Economic shifts, rising travel costs, and strong competition.
- Talent Drain: Limited career growth risks longterm sector sustainability.
- Branding & Promotion Gaps: Inconsistent marketing weakens global visibility.
- Climate Risks: Changing weather patterns threaten seasonality and nature-based tourism.



By 2035, Bhutan will establish itself as a "A global leader in regenerative tourism, driving economic growth, and championing culture and environment stewardship"

**Expected Outcomes** by 2035



50% **Private Sector** 

Investment

SDF Revenue

会会会会会 4.5+ Guest Satisfaction Score

**Ecological Restoration and Activities** Community Enhancement

#### Strategic Interventions

**Regulatory Framework Incentives** 



- 1. Modernization of the SDF
- 2. Regional Development
- 3.Regulatory Streamlining
- 4. Strengthen and Synchronize Linkages with Other Sectors

- 1.Regional Tourism Plan
- 2. Regional Tourism Product Development and Marketing
- 3. Infrastructure and Capacity Development
- 4. Regional Development Incentives



**Regional and Peripheral Development and** . Management

#### **Product Innovation and Experience Design**



- 1. Tourism Resource Re-Validation and Private Sector Development
- Product Development and Marketing
- 1.Brand Development and Strategic Positioning
- 2.Content Development and Media Engagement
- 3.Brand Implementation and Stakeholder Engagement



## Adaptive Branding and Marketing

Three-Pronged Strategy:

- 1.Establishment of Tourism Workforce Advisory Committee
- 2. Strengthen Targeted Provision of Training and Development Programs
- 3.Incentivization of Workforce Training and Development







# FISCAL INCENTIVES

#### **Existing Incentive**

#### **Proposed Incentive**

Tax Holidays (up to 10 years) for High Priority Sectors



Tiered Tax Holidays (5, 7, 10 years) based on Sector Impact and Performance

Renewable Energy, Data Centers, ICT and ITES, Medical Products

Concessionary Tax Rates (5%/15%) for CSIs, ICT, etc.



Concessionary Tax Rates of 5% and 10% for Priority Industries based on Set Criteria

Agro Processing, Forestry-Based Industries, Tourism, Creative Industries, Mineral Based Industries, and Education Industries

Investment Allowance on Approved Projects



Investment Allowance on Fixed Capital Goods, Intangible Assets, Green Technologies, and Digital Systems

Agro Processing, Forestry-Based Industries, Tourism, Creative Industries, Mineral Based Industries, and Education Industries

ST/CD Exemptions on Machinery and Raw Materials



GST/CD Exemptions on Plants & Machinery, Raw Materials, Circular Economy Inputs, Eco-Label Certified Materials, and Energy-Efficient Tech

Agro Processing, Forestry-Based Industries, Tourism, Creative Industries, Mineral Based Industries, and Education Industries

Tax Exemption for Creative Industries Employing Minimum 15 by 12 Month Period



Tax Exemption for Creative Industries Employing a Minimum of 5 National Employees

**Creative Industries** 

### PERFORMANCE-BASED INCENTIVES

	Metric	Incentive	Threshold
	Employment of Bhutanese Nationals	Additional 100% Deduction on Emoluments for up to 3 years	Hiring > 20 Bhutanese with Skill Training
•••	Export Growth	Tax Credit up to 5% of Incremental Export Value for Agri Products and Value-Added Products	Min. 15% YoY Export Growth
	Local Sourcing of Raw Materials	GST Refund or 5% Tax Credit	Use >50% Domestic Raw Materials
	Innovation & R&D Spending	A 5% Tax Rebate on 10% of the Eligible R&D Expenditure	R&D Spending > 5% of Total Revenue
	Green Certification and	2-Year Income Tax Holiday	
	Standard-Compliant Production	2- real income rax nonday	Must Obtain Third Party Certification
	Import Substitution	Additional 10% Tax Deduction on Net Sales	Replaces >3% of Value of a Specific Imported Good

Patent Commercialization Incentive

Capacity Building

Tax Waiver for the First 3 Years on Income from Commercialization of Bhutanese Patents or Traditional Knowledge Products

Additional 100% Deduction on

**Capacity Building** 

Approved by Relevant

Recognized Industry-

Specific Training

**Authority** 

#### **Financing Mechanism**





Concessionary Loans and Sector Specific Credit Quotas

**All 10 Sectors** 

#### **Incentive**

Revise and Lower Interest
Rates to 5-6%
Sector-Specific Credit
Quotas at Concessional Rate
without Collateral





Offer Financing Models other than Collateral Models









Offer Loan Based on Credit Worthiness Rather than Collateral

Performance-Linked Financing
All 10 Sectors
and All CSI



Asset-Based Lending
All 10 Sectors
and All CSI



Facilitate Loans Secured Against Industrial Assets Rather than Collateral





Instead of Fixed EMI Loans, Industries Repay Based on Percentage of Monthly Revenue





Credit Gaurantee Schemes
All 10 Sectors
and All CSI



Reintroduce and
Operationalize Credit
Guarantee Schemes
Tailored for Startups, CSMIs,
and New Industries
Ventures



Blended and Soft Financing

All 10 Sectors and All CSI



Introduce Blended
Financing on Collateralfree/ Soft Loan Options
through Dedicated
Industrial Development
Funds

## **ATTRACTION STRATEGIES**

#### **Enablers**

#### **Policy and Regulatory** Framework

- 1. Improve physical, digital and industrial infrastructure including transportation and utilities
- 2. Maintain updated data on workforce availability
- 3. Improve Access to Finance
- 4. Encourage Public Private **Partnerships**
- 5.Improve investor aftercare and retention services.

**Investment Attraction** 

- 1.Develop and Adopt an Investment Act
- 2. Clear and well-defined sectoral policies for FDI
- 3. Streamline the single window service for FDI licensing process
- 4. Implement sector-specific tax incentives
- 5.Improve and Strengthen the legal protection for investors

#### **Investment Ecosystem**

- 1. Develop sector specific value proposition
- 2. Develop sector specific investible projects
- 3. Maintain a comprehensive database
- 4. Conduct targeted outreach and promotion
- 5. Focus on refreshed marketing and consistent branding

#### **Sector Wise FDI Opportunities**

#### **Agro Industry**

- Agri Tech
- Value Added Agro Processing
- Organic Inputs

#### **ICT Industry**

- Research Projects in Al, Blockchain and IoT
- E-Learning Platforms
- BPO and KPO

#### **Creative Industry**

- Creative Co-Production
- Animation and Game Development
- Fashion and Handicraft

#### **Data Center Industry**

Sustainable Data Centers

#### **Forest-Based Industry**

- Sustainable Timber Harvesting
- Engineered Wood
- Extraction of essential oils and

herbal products

#### **Medical Industry**

- Contract Manufacturing of essential Medicines
- Herbal and traditional medicines
- Manufacturing of medical devices

#### **Education Industry**

- Tertiary and Higher Education Institutions
- Technical and vocational Education and Training

#### **Tourism Industry**

- Adventure and Eco-Tourism
- Wellness Tourism

#### **Renewable Energy**

- Development of Hydro, Solar and Wind Projects
- Manufacturing of renewable equipments

#### **Mineral Industry**

 Mineral Beneficiation beyond crushing or powdering

Centre

#### Investible Projects to be developed

Producing Bio-gas and Certified Manufacture generic high-Organic of Solar PV demand Inputs Equipement energy drugs High-end Engineered Al-ready wellness Data Centres Wood